

COMPANY PROFILE



GROUP OF HEALTHCARE COMPANIES



Headquarters: 185 Kapodistriou Street – 18345 Moschato, Athens, Greece
Tel. +30 210-4820408, Fax. +30 210-4820368 email.: kalteq@kalteq.gr - website: www.kalteq.gr



OUR COMPANY

Kalteq Group (Kalteq SA & Kalteq Medical SA) was founded in 2003 by Dr. Panos Kalafatas (Managing Director) & Mr. Anastasios Loumis (President), with the vision of introducing in Minimal Invasive Surgery, innovative products for the patients' benefit and the promotion of National Healthcare.

Kalteq Group has very quickly conquered one of the leading places in the medical field, showed tremendous brand awareness and business growth, by developing dynamic partnerships with many Private and Public Hospitals in Greece and ultimately gained a leading position in the Market. This was achieved due to exclusive representations by prime international companies, as well as the excellent service to the surgical community, which is based in the dedication of Kalteq Team.

Kalteq Group owns a big variety of medical products, Hi-Teq instruments and prime implants for General & Minimal Invasive Surgery & Laparoscopy, OR disposables, ENT, Neuro-Surgery & Neuro-Vascular, supported by a special well-trained sales network, having as a primary objective of serving both the medical community and patients.

A POWERFUL & DYNAMIC GROUP OF HEALTHCARE COMPANIES !



GENERAL INFO

Total Workforce: 55 full-time employees

Territory coverage: GREECE (mainland & islands)

Headquarters' Address:

185 Kapodistriou Street
18345 Moschato - Athens, Greece
Tel: +30 210-4820408
Fax : +30 210-4820368
Email: kalteq@kalteq.gr
Website : www.kalteq.com

Thessaloniki Branch:

5 Kapetan Vaggeli Street
54646 Ntepo Thessaloniki
Tel: +30 2310-422554



FINANCIALS



Kalteq Group Annual Turnover 2017: € 10.000.000

Kalteq Group Annual Turnover 2018: € 12.000.000

Kalteq Group 1st Semester 2019: € 7.500.000

Bank References :



Eurobank EFG

67 Makriyanni street
18345 Moschato, Greece
Tel: +30 210-9417900
Fax: +30 210-9417676



28 Septemvriou street
10432 Athens, Greece
Tel: +30 210-5205100
Fax: +30 210-5235138



ALPHA BANK

21 Metaxa street
166 75 Glyfada, Greece
Tel: +30 210-8949415
Fax: +30 210-8949131

QUALITY ASSURANCE

Kalteq Group complies fully with the standards of the EU regulations and has been ISO certified by:
TUV NORD - DIN EN ISO 9001:2015

TUV NORD

CERTIFICATE

Management system as per
ISO 9001 : 2015

In accordance with TÜV NORD CERT procedures, it is hereby certified that

KALTEQ MEDICAL S.A.
185, Kapodistriou Str.
183 45 Moschato
Hellas

applies a management system in line with the above standard for the following scope

Trade and Distribution of Medical Devices and Equipment: Surgical, Laparoscopic, Neurosurgical, Cardiological, Implantable Materials, OR (Operatin Room) Disposable Medical Products and Bone Implants.

Certificate Registration No. 44 100 064635
Audit Report No. GR-2072/2018

Valid from 2018-09-20
Valid until 2021-09-19
Initial certification 2006

3KQ1a/w

Certification Body
at TÜV NORD CERT GmbH

Athens, 2018-09-20

This certification was conducted in accordance with the TÜV NORD CERT auditing and certification procedures and is subject to regular surveillance audits.

TÜV NORD CERT GmbH Langemarkstraße 20 45141 Essen www.tuev-nord-cert.com

IAF **DAKKS**
Deutsche
Akreditierungsstelle
D-2412007-01-01

TUV NORD

CERTIFICATE

Management system as per
ISO 9001 : 2015

In accordance with TÜV NORD CERT procedures, it is hereby certified that

KALTEQ S.A.
185, Kapodistriou Str.
183 45 Moschato
Hellas

applies a management system in line with the above standard for the following scope

Trade and Distribution of Medical Devices and Equipment: Surgical, Laparoscopic, Neurosurgical, Cardiological, Implantable Materials and OR (Operating Room) Disposable Medical Products.

Certificate Registration No. 44 100 064634
Audit Report No. GR-2078/2018

Valid from 2018-09-20
Valid until 2021-09-19
Initial certification 2006

3KQ1a/w

Certification Body
at TÜV NORD CERT GmbH

Athens, 2018-09-20

This certification was conducted in accordance with the TÜV NORD CERT auditing and certification procedures and is subject to regular surveillance audits.

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IAF **DAKKS**
Deutsche
Akreditierungsstelle
D-2412007-01-01

TUV NORD

ΒΕΒΑΙΩΣΗ / ATTESTATION

σύμφωνα με την Υπουργική Απόφαση 1348/04 του Υπουργείου Υγείας
και Πρόνοιας της Ελλάδας /
acc. to Decision No. 1348/04 of the Greek Ministry for Health and Welfare

Αρ. Μητρώου / Reg.-No. 04520 09 0040

Με το παρόν βεβαιώνουμε ότι το σύστημα "Αρχών και Κατευθυντήριων Γραμμών Ορθής Πρακτικής Διανομής Ιατροτεχνολογικών Προϊόντων" της εταιρείας που αναφέρεται στη συνέχεια, συμμορφώνεται με τις απαιτήσεις της Υπουργικής Απόφασης ΔΥ80/ΤΠ οικ/1348 που δημοσιεύτηκε στο φύλλο 32 Β της εφημερίδας της Κυβερνήσεως στις 16 Ιανουαρίου 2004, σχετικά με τις εταιρείες διανομής ιατροτεχνολογικών προϊόντων. Η βεβαίωση αυτή δεν αποτελεί έγκριση επίθεσης σήμανσης CE.

We hereby confirm that the system of "Principles and Guidelines for Good Distribution Practice of Medical Devices" of the company mentioned below is in conformance with the requirements of the decision No. ΔΥ80/ΤΠ οικ/1348 published in the Official Journal of the Greek Government No. 32 B of 16 January 2004 relating to trading medical devices. This attestation is not an authorisation to affix the CE mark.

ΚΑΛΤΕΚ ΜΕΝΤΙΚΑΛ Α.Ε.
Καποδιστρίου 185
183 45 Μοσχάτο
Ελλάδα

KALTEQ MEDICAL S.A.
185, Kapodistriou Str.
183 45 Moschato
Hellas

Πεδίο Πιστοποίησης / Scope

Εμπορία και Διανομή Ιατροτεχνολογικών Προϊόντων και Μηχανημάτων: Χειρουργικά, Λαπαροσκοπικά, Νευροχειρουργικά, Καρδιολογικά, Εμφυτεύσιμα Υλικά και Υγιεινοοικονομικά Υλικά.

Trade and Distribution of Medical Devices and Equipment: Surgical, Laparoscopic, Neurosurgical, Cardiological, Implantable Materials and OR (Operating Room) Disposable Medical Products.

TÜV NORD CERT GmbH, Langemarkstr. 20, D-45141 Essen
www.tuev-nord.de, medical@tuev-nord.de ☎ +49 (0) 201-825-0, Fax +49 (0) 201-825-3243

Αριθμός Κοινοποίησης 0044
Notified Body ID. No. 0044

Κωδικός φακέλου
File reference
452266

Ημερομηνία έκδοσης
Date of issue 11-09-2018 / Ed. 05

Αριθμός έκθεσης
Report No. GR-2072/2018

Ισχύς / Validity
Αρχική Πιστοποίηση 2006
Initial Certification 2006

Από/from 11-09-2018
Έως/until 10-09-2021

3KQ1a/w

Βοηθική Κατάσταση
Φορέας Πιστοποίησης για
Ιατροτεχνολογικά Προϊόντα
Certification body for medical devices

Αναπαράγωγή/εμπρόσθετα μόνο χωρίς αλλαγές / Copies of this certificate only without changes

QUALITY ASSURANCE

Kalteq was recently **TRACE CERTIFIED**, proving its transparency and business dynamics globally



The internationally recognized organization working with companies to raise anti-bribery compliance standards worldwide.

www.TRACEinternational.org

This certifies that

Kalteq Medical

Medical Articles and Products - Units Societe Anonymes

has completed a comprehensive background review and is
TRACE Certified.

1 May 2019 - 30 April 2020

TRACEcertification ID: TC4182-7207

A stylized, handwritten signature in black ink, likely belonging to Alexandra Wrage.

Alexandra Wrage, TRACE President



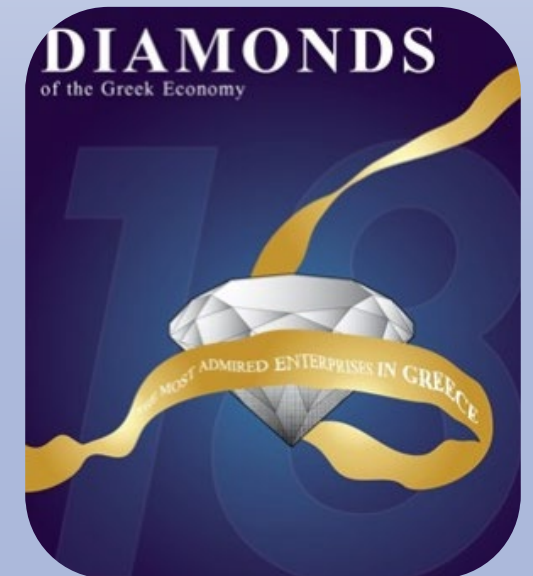
TRACEcertification is not a guarantee against past or potential wrongdoing by the certified entity or a guarantee against potential liability. A summary of any red flags identified during the TRACEcertification review is included in the report, but not all red flags preclude TRACEcertification. Companies doing business with this TRACE Certified entity should always request a full copy of the underlying report. To view a complete list of TRACE Certified entities, please visit the TRACE Intermediary Directory at <https://tpms.TRACEinternational.org/IntermediaryDirectory>.

AWARDS

On July 3rd 2018 KALTEQ MEDICAL SA, has been excelled with the honorable Award:
“DIAMONDS OF THE Greek Economy 2018” – The Most Admired Enterprises in Greece.

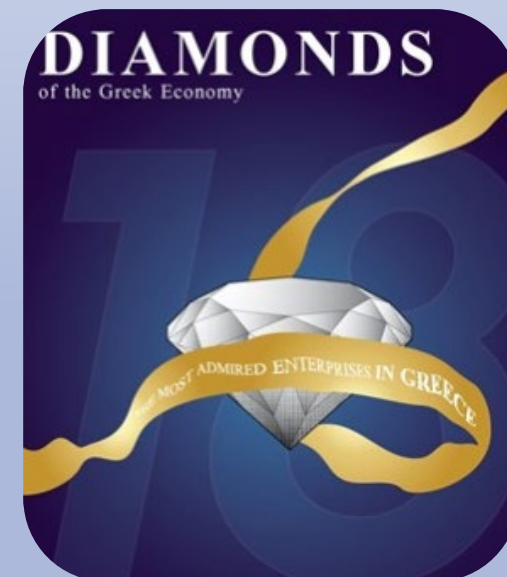
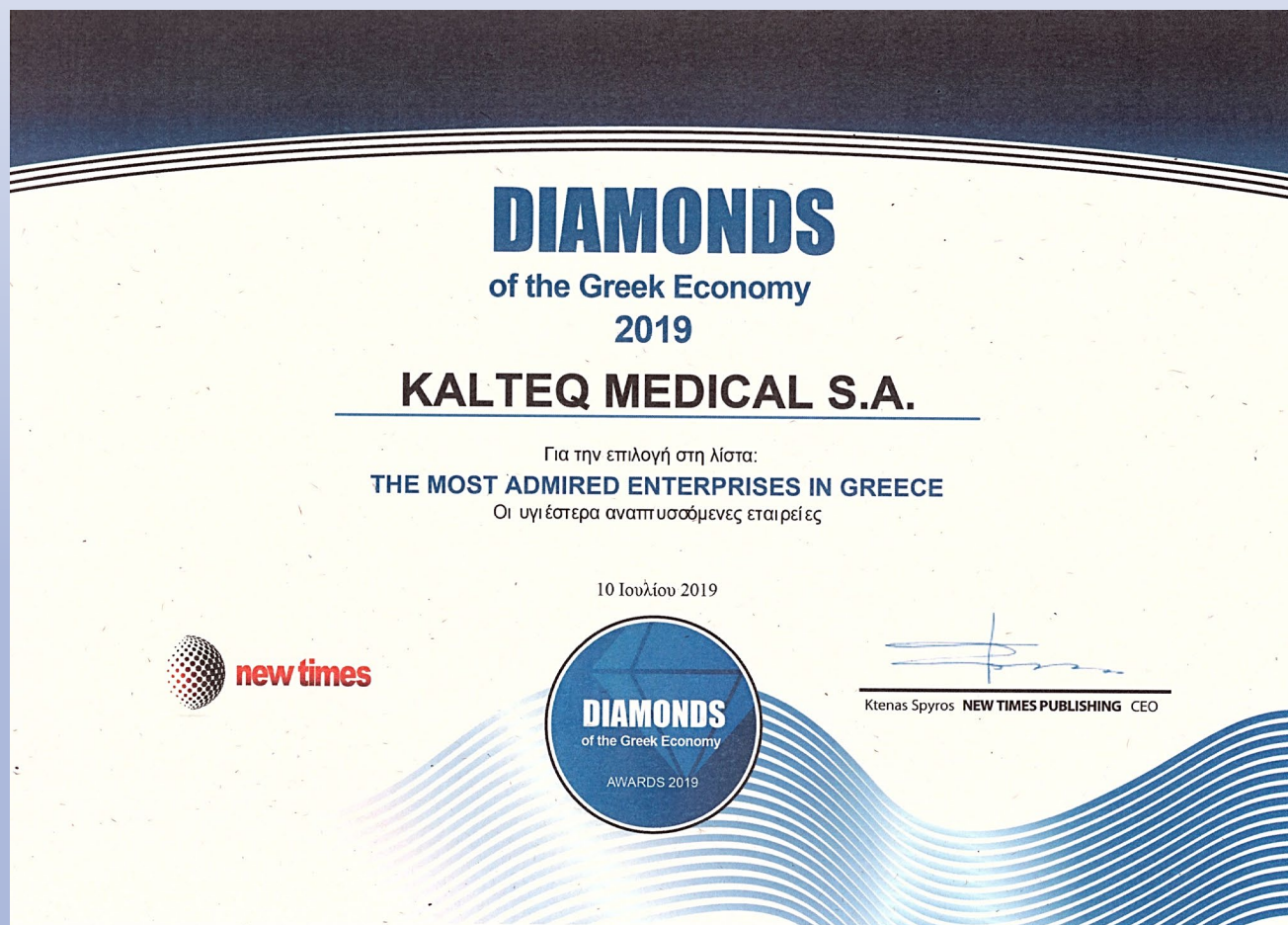
This award has a great significance for our company, as it rewards our hard efforts not only to survive, but also to bloom and grow successfully in a Country suffering by economic distress for more than 10 years.

The persistence, hard work, consistency, company's ethics and human values that KALTEQ's team is showing continuously in a very demanding and difficult Market, bear fruits and we are now placed amongst the Diamonds of the Greek Economy and the healthier companies in Greece. This distinction concerns the most dynamic and stronger Greek companies. The assessment is made on the basis of specific economic indicators and criteria, including: profitability, debt burden, liquidity, equity to foreign capital, etc. At the same time, specific factors are taken into account, such as the capital invested by the companies, their human resources policy, as well as the corresponding Corporate and Social Responsibility issues.



AWARDS

On July 10th 2019 KALTEQ MEDICAL SA, has been honored once again with the Award:
“DIAMONDS OF THE Greek Economy 2019” – The Most Admired Enterprises in Greece.
With our look to the future, KALTEQ is aiming towards further achievements and Success.





AWARDS

On October 2nd 2019 during the Award Ceremony of the Healthcare Business Awards 2019, KALTEQ Group of Companies received a GOLDEN award in the category of "Social Awareness".

The consistency of the KALTEQ Group, the great distinctions, the Business Growth and its up growing course, signifies it as one of the most important Companies in the field of Healthcare.





EXCLUSIVE DISTRIBUTIONS

a. General Surgery Products

b. Neurosurgery & Interventional Neuroradiology

c. OR Disposable & ENT Products

A. GENERAL SURGERY PRODUCTS

ENDO-SURGERY & ENERGY DEVICES



A. GENERAL SURGERY PRODUCTS



LAPAROSCOPIC INSTRUMENTS

It's GENICON's Mission to be a world leader in the concept, design, manufacture and distribution of minimally invasive surgical products and services.





A. GENERAL SURGERY PRODUCTS



STAPLING INSTRUMENTS

Stapleline have set the goal of achieving the highest quality in order to achieve the best results for patients. In order to meet this standard, Stapleline constantly improves their manufacturing processes with the top priority of quality.

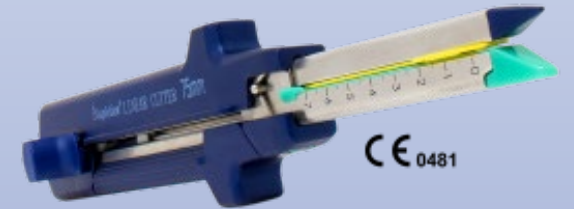
Circular Stapler



PPH-Stapler



Linear Stapler



Endo Cutter



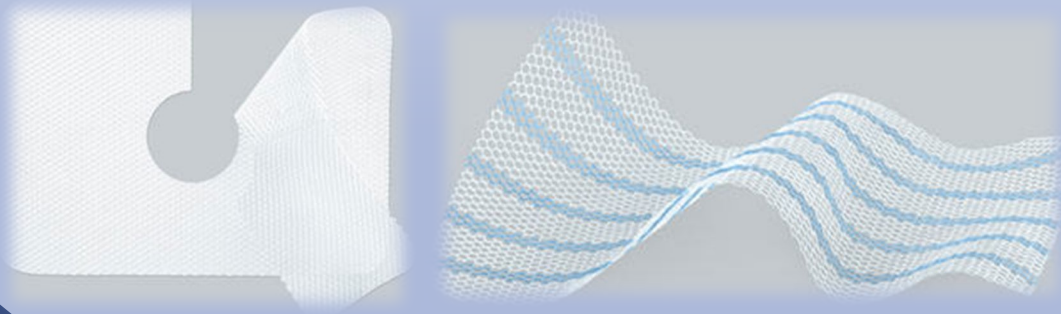
Linear Cutter





A. GENERAL SURGERY PRODUCTS

TITANIUM HERNIA REPAIR MESHES



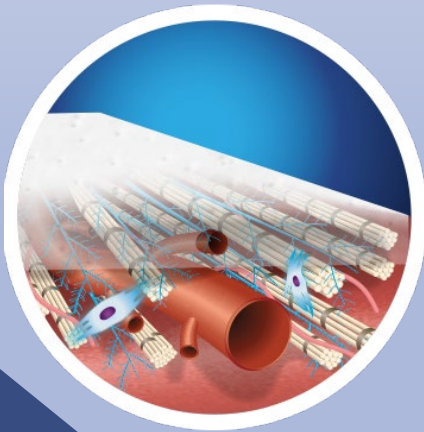
HERNIA REPAIR & SWING MESHES



A. GENERAL SURGERY PRODUCTS



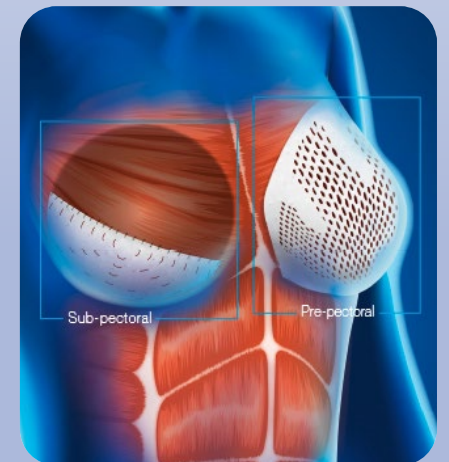
Meccellis Biotech is the first French company of biological implants based on acellular dermis, born from the aspiration to better serve surgeons and patients and to correspond to their daily needs. Our biological implants are the results of a tissue and cellular engineering and continuous dialogue with surgeons. The constant awareness of the medical world is the foundation of our values, it guarantees the quality of our products.



CELLIS® is one of the latest generation of the biologic implant combining drastic selection of tissues, exclusive manufacturing process preserving the natural structure of the dermis, no preservatives and a moderate price.



CELLIS® Breast is a surgical membrane made of porcine dermis. It is also intended for implantation, revisionary and aesthetic breast surgeries.



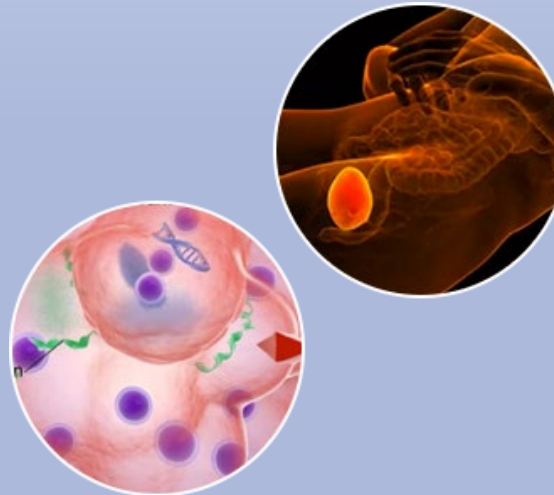


A. GENERAL SURGERY PRODUCTS



HELPING TO COMBAT CANCER WITH THERMOTHERAPY

Combat Medical is an innovative and passionate company; leading the way in the development of thermotherapy cancer treatment, together with a multidisciplinary team of experts.



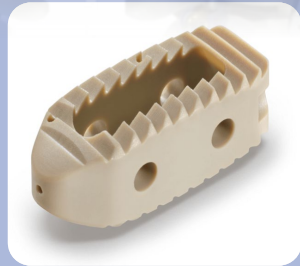
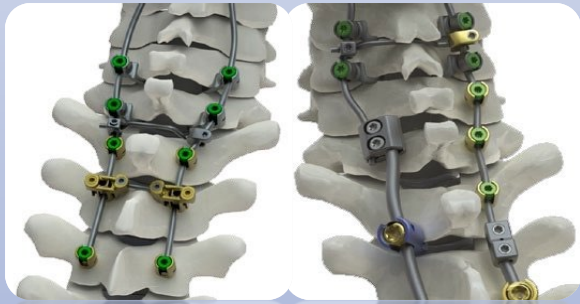
COMBAT BRS



B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



I. SPINE IMPLANTS



ISOTIS
OrthoBiologics™

II. BIOLOGIC IMPLANTS

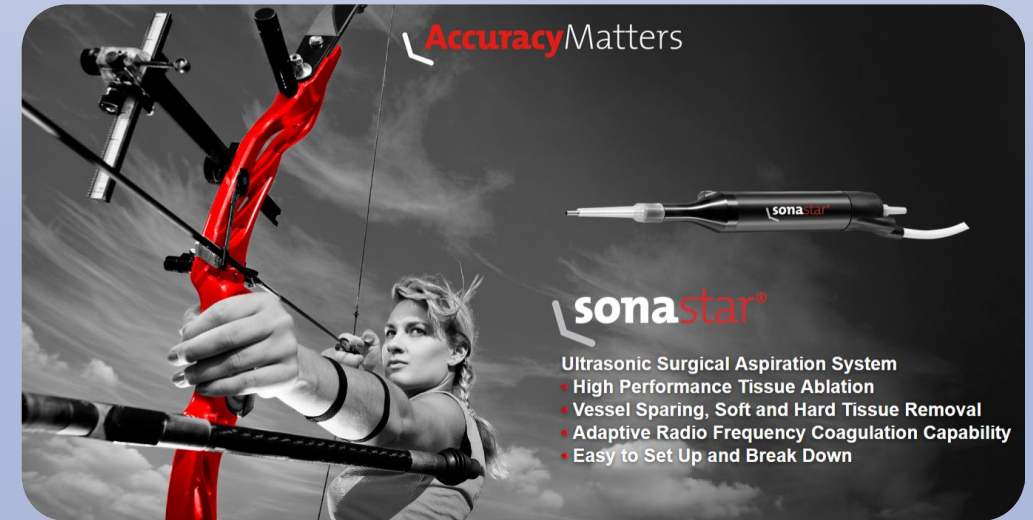


B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



ULTRASONIC SURGICAL DEVICES FOR NEUROSURGICAL & SPINAL PROCEDURES

MISONIX[®]
BETTER MATTERS[™]





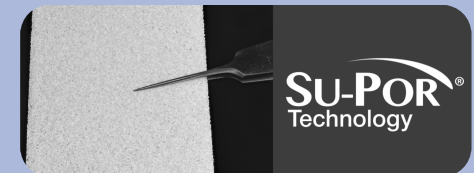
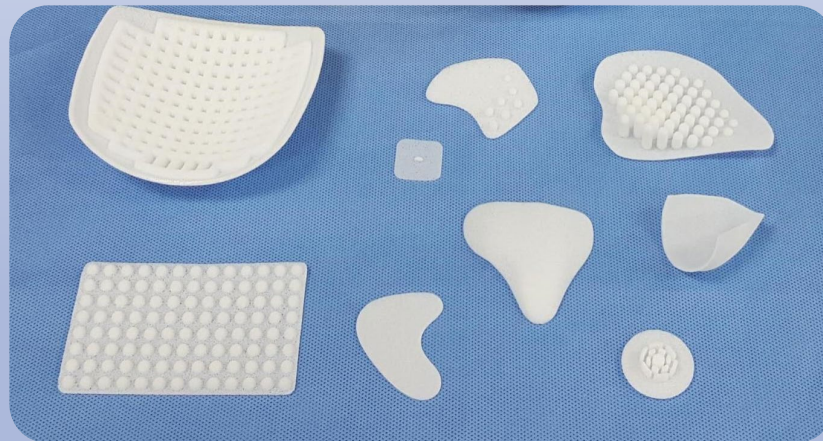
B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY

PORIFEROUS

Provides design, development, manufacture and distribution of sterile craniomaxillofacial polyethylene implants for reconstructive surgery.

**PORIFEROUS Polyethylene Implants
Featuring SU-POR[®] Biomaterial.**

**Cranial Offering
Off-The-Shelf**





B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



KYPHOPLASTY & VERTEBROPLASTY KITS

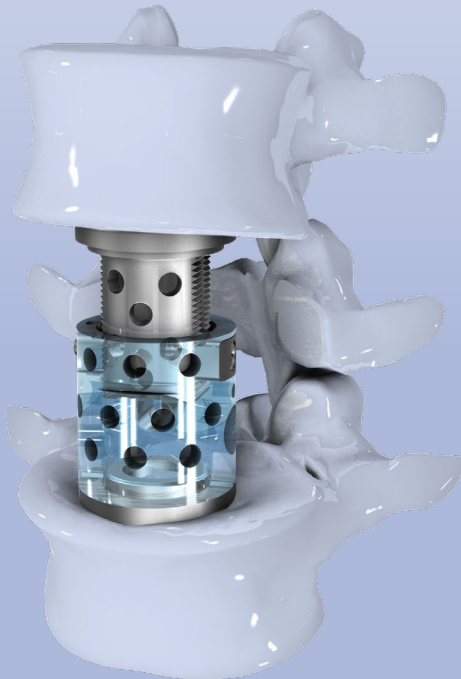




B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY

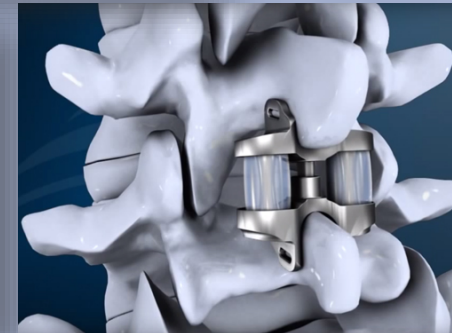
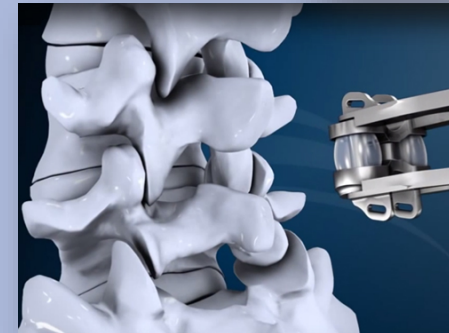
GizaTM

ALL-IN-ONE CORPECTOMY CAGE



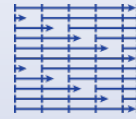
WellexTM

INTERSPINOUS TECHNOLOGY





B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



COLLAGEN MATRIX
SCIENCE • TECHNOLOGY • INNOVATION



DuraMatrix®
COLLAGEN DURA MEMBRANE

DuraMatrix® Suturable
COLLAGEN DURA MEMBRANE



DuraMatrix-Onlay® Plus
COLLAGEN DURAL REGENERATION
MATRIX

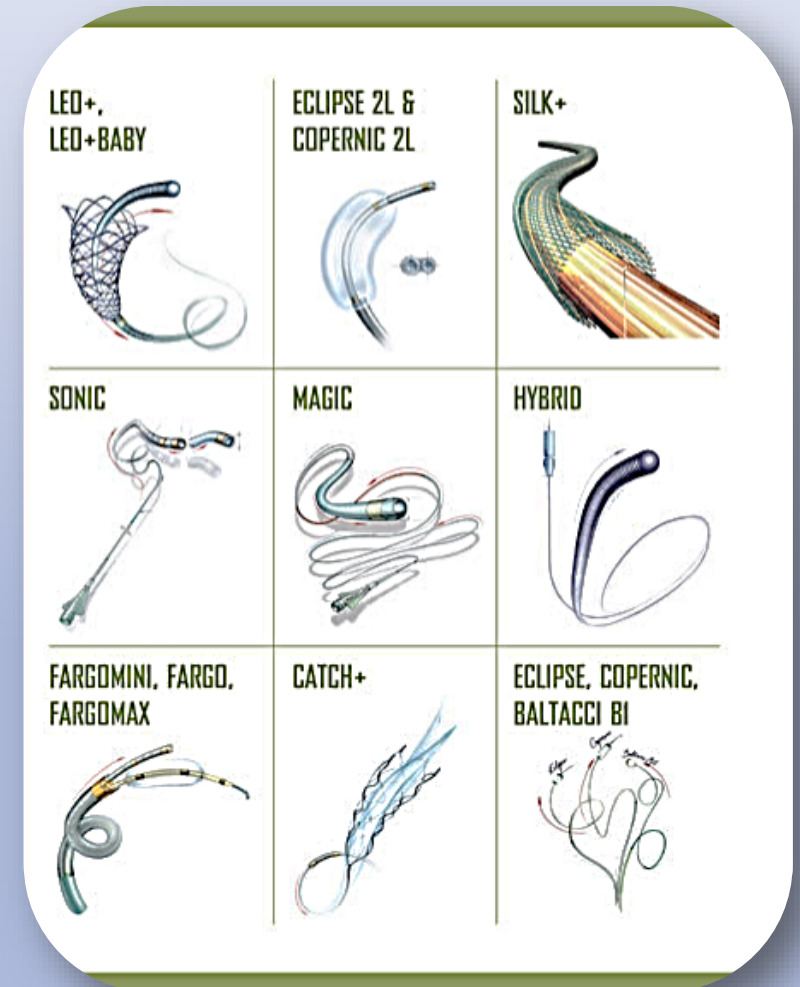


DuraMatrix-Onlay®
COLLAGEN DURA MEMBRANE



B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY

INTERVENTIONAL NEURORADIOLOGY PRODUCTS



B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



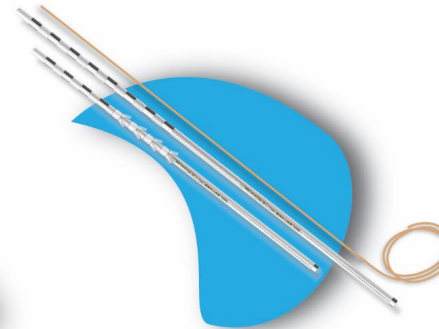
Stimwave Technologies Inc is engaged in the development, manufacture, commercialization and marketing of wireless microsize injectable medical devices for neurology markets. Stimwave strives to improve people's lives through utilizing wireless neurostimulation technology that enables low cost alternatives to complicated and expensive surgery, coupled with convenient and safe methods of use easily incorporated into everyday life.



Programmer
& Controller



Wearable Antenna
Assembly



Stimulator
& Receiver

& Controller

Assembly

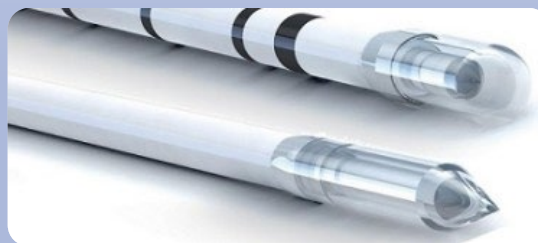
& Receiver

B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



neoLaser is a world leader in design, engineering, and manufacturing of medical and surgical laser systems, offering top-notch quality and world-class design, providing superb performance and functionality, flexibility and modularity, all at an affordable cost.

neoLaser's products support a variety of high volume applications including Endovascular and Proctology Surgery as well as Spine, ENT and Aesthetic procedures.





B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY



MICROWAVE TECHNOLOGY

As the pioneer in microwave ablation field, ECO is the first company to combine cooling circulation technology with microwave system in 2002, which has made a revolutionary breakthrough in the development of microwave ablation for tumor treatment.





B. NEUROSURGERY & INTERVENTIONAL NEURORADIOLOGY

Neuromonitoring Services

KALTEQ Group offers **Intraoperative Neuromonitoring Services with our certified & experienced application specialists**. Our application specialists work alongside anesthesiologists and surgeons in operating rooms, **monitoring** brain signals and testing the nervous system to reduce or avoid complications. Our team operate units from various manufacturers, fully trained to different technologies.



C. OR & ENT PRODUCTS



NETWORK
MEDICAL PRODUCTS

ENT PRODUCTS



C. OR & ENT PRODUCTS

SURGICAL SUTURES

ETHICON

PART OF THE *Johnson & Johnson* FAMILY OF COMPANIES

Shaping the future of surgery



Meril

More to Life



C. OR & ENT PRODUCTS

STERILIZATION DEVICES & DISPOSABLES



SURGICAL DRAINAGE SETS





THE VISION

« 17 years ago, armed with lots of hopes, visions and targets, we've built the foundations of what it would soon become our legacy and passion »

A POWERFUL & DYNAMIC GROUP OF HEALTHCARE COMPANIES !

